



India Team Visit Report

Introduction

On June 2, 2022, team India from Alsisar traveled to Nepal in order to experience fightback training firsthand and to have a strategic discussion to plan further for partnership along with the plan to explore and appreciate the natural beauty of the country. With the team of four, they visited different training site where they had very finest experience of the training we provide to the students.

India Team Portfolio

Anuj Sharma (Founder Director)

Anuj is an entrepreneur with over 15 years of experience in business strategy, international structuring, due diligence, legal transaction advisory, impact fund management, CFO advisory and related fields. He has worked in 16 countries with clients ranging from leading multinational corporations and SMEs to startups and non-profit entities. He has founded a South Asia's first transaction advisory firm in Impact Investing in Social Enterprise landscape in 2008 and worked on largest number of Impact Investing transactions in past one decade. He has taken multiple workshops and speaking sessions globally on various impact investing themes. His other engagements include visiting faculty in TISS and IIT. He is an avid traveler and has visited regions with extreme climate.

<https://www.linkedin.com/in/anujgsharma>

Tanaz Turel (Manager)

Tanaz focuses on early-stage entrepreneurs, non-profits and start-ups advising them on legal setup, secretarial and compliance matters. In the past few years, she has advised 50+ early-stage startups. In addition to this, she has worked on multiple investment transactions for Impact Funds, Angel investors and HNIs with regards to their investment compliance, post investment regulatory work and RBI. She has also been actively involved in quasi-legal work relating to corporate law matters for start-ups. She has been a vital link between the company, its board of directors, shareholders and regulatory authorities.



She is also an accomplished Bharatnatyam dancer and has performed at various national level events.

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Lavanya Hinduja (Strategic Advisor: Frontier Market Incubation & Impact)

Lavanya have been inspired learning about and being exposed to different approaches to creating impact. From writing about innovative social enterprises and public initiatives, researching corporate alignment with the SDGs, understanding the growing impact investing landscape, and helping provide support to grassroots human rights activists facing deeply entrenched injustices around the world.

<https://www.linkedin.com/in/lavanya-sh>

Krishna Doshi (Public Relations and Communications Associate)

Krishna have been working at ALSiSAR for a year and is handling the communications, PR and strategy at ALSiSAR impact.

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School Training Visit

They went to Shree Krishna Madhyamik Vidyalaya a government school located at Chandragiri, Kathmandu to observe the school training that was taking place. They participated in the training with the students and were quite impressed. They exercised, warmed up, did some padding, and learnt some fightback techniques and strikes. They claimed that while they had just heard about and seen images of Fightback training, going through it firsthand is on another level.



Visually Impaired Training



The team also went for the training observation at the site where visually impaired training was going on in collaboration with Paryatan Nepal. Prayatna Nepal support visually impaired women get a daily living, employable, and self-defense skills. They now get to know how Fightback provide its training to people with such disabilities. They were amazed by the verbal instructions and commands used to teach the trainees the proper techniques and attacks.



Team Discussion

Following the team's introduction and inspection of the training facility, both teams had discussions about advancing their collaborative work.

City Visit and Site seeing

To explore the natural, historical and religious beauty and culture of Nepal the team visited various places inside and outskirts of Kathmandu. They travelled to Chandragiri Hill where a temple devoted to lord Shiva is situated on its summit. They were thrilled by experiencing a ride of cable car to the top.

They traveled to Bhaktapur Durbar Square to explore the historical and cultural beauty and values, where they went shopping for a variety of regional and handcrafted goods like Thanka.

The team also had an excellent time at Nagarkot, a location close to Kathmandu, where they could truly appreciate the natural beauty of Nepal

Farewell

A farewell dinner was held in the honor of the visiting Indian team and core Fightback team.



Video of the trip: <https://youtu.be/kdDorEaQbqw>



Fightback India Visit Report

The Fightback India visit trip was conducted to understand how the program will be received in India. Our partners in India ALSISAR Impact a financial advisory firm based in Mumbai, India scheduled training with 1 school, 1 IT service company, 2 colleges and 1 training with an NGO which works for the empowerment of sex workers and transgenders.

The training team of 4 members which included 1 soft skill trainer and 3 physical trainers reached Mumbai, India on 13th September 2022. The following day the training team visited the office of Alsisar Impact in Cuffe Parade in Mumbai. The team of Fightback and Alsisar discussed about the teaser sessions starting on 15th September, 2022.

The first teaser session of 2 hours in CNM School located in Vile Parle, West Mumbai was conducted in the morning of 15th September 2022. It was conducted for around 200 girls studying in grade 7 and 8. The session was so well received that the School contacted Alsisar and asked them to conduct another session the same day in the afternoon for the students of grade 5 and 6. The team reached the school in the evening and conducted another teaser session for 150 girls studying in grade 5 and 6. In total 350 students took the teaser session and the feedback from the students and management was that they want to conduct more of this training. The school gave the team of Fightback a letter of appreciation.

The teaser session in the IT service company Hexaware Technologies located in Navi Mumbai was conducted in the 16th of September 2022. The 2 hour session was attended by 80 working women of which 40 were present in the office and 40 of them attended the session online. We received very good feedback from the participants and organizers. They said they want to do more of this training in the future.

On the 17th of September teaser session in 2 colleges were conducted. The first in Tata Institute of Social Sciences (TISS) a multi-campus public research university in Mumbai, India. It is Asia's oldest institute for professional social work education and was founded in 1936 in then Bombay Presidency of British India. A total of 20 women took the teaser session. They said this is the best session they have taken and the 2 hour session was really informative and impactful. The video testimony link is attached below.

The second teaser session on the 17th of September was conducted in Jamnalal Bajaj Institute of Management Studies (JBIMS) a premier management university in Mumbai. A total of 20 women and 10 men attended the teaser session. Both women and men liked the session and said they would like to do more of the session.

The last teaser session for sex workers and transgenders was conducted on 19th of September 2022. The event was organized by Aastha Parivaar a ngo with one of the largest umbrella organizations representing the various sex worker communities in Mumbai, Pune and Thane, including street-based, brothel-based, home-based, male and Hijra/transgender sex workers. The first 2 hour session for sex workers was held in a community hall of Malad, West Mumbai an area where the sex workers work. 25 sex workers attended the session and they were grateful that we came to their area and taught them. The second 2 hour session for transgenders was held the same day in the same community hall in Malad, West Mumbai. The 2 hour session was really well received with the participants saying that they have learned important physical techniques in the

2 hour session. The participants said they were grateful we taught them as people do not come to their area and teach them.

The following day the training team left for Kathmandu, Nepal. Overall the teaser session went better than expected with unanimous positive feedback from all the participants from different age groups and different institutions. They have asked for more trainings.

Pictures from the sessions in Mumbai, India



Feedback from the participant of TISS (Tata Institute of Social Science), Mumbai, India.

<https://fb.watch/gZzOexx3Pi/>